

**Mark J. Maragni**  
MarkMaragni@Gmail.com  
609-235-6742

**EXPERIENCE**

---

- MUFG** **Jersey City, NJ/Charlotte, NC**  
*Head of US Agency Operations (Director)* *May 2022-Present*
- Manage organization of 60 full time employees, from Specialist through Vice President, across 6 physical locations; 6 teams; 2 segregated legal entities
  - Responsible for all US loan operations functions, as well as related control/reporting functions, where MUFG acts as Administrative Agent or bilateral lender
  - Coordinate directly with MUFG Americas executive committee and Tokyo Head Office as business lead on critical projects and initiatives (Loan platform replacement; Secondary Loan Trading buildout; MUFG Union Bank sale to US Bank; etc.)
  - Project Manager/leader on cost saving initiatives, including offshoring and site optimization to Charlotte, from business requirement gathering/RFP phase through implementation/reduction in force events
- Head of US Agency Servicing (VP)* *July 2019-May 2022*
- Manage organization of 30 full time employees, from Analyst through Vice President, across 5 physical locations; 4 teams; 2 segregated legal entities
  - Directly interface with Front Office group heads on a daily basis, perform business analysis to determine operational feasibility/resource requirements for complex, atypical financing structures
  - Partner with senior operations leadership as our portfolio grew 3x in 2 years to ensure there is appropriate operational support, adequate risk mitigation, and budget for necessary technology enhancements
  - LSTA panelist for their 2020 virtual Operations Conference
- Barclays** **Whippany, New Jersey**  
*Head of Bank Debt Management – Participations (AVP)* *May 2018-July 2019*
- Manage 10 US based and 6 offshore staff across two cross-functional teams in 4 physical locations
  - Coordinate a human capital redeployment effort, relocating staff from Newark, DE to Barclays' new, state of the art campus in Whippany, NJ
  - Project manage an organizational merger between a Middle Office team and Operations group that support primary loan origination/amendments where Barclays acts as a participant or bilateral lender
  - Directly interface with senior stakeholders for various internal business units (Portfolio Management, Syndicate; Loan Trading; Corporate Bank; Municipal Bond; Tender Option Bond; CMBS)
- Credit Suisse** **Raleigh, North Carolina**  
*Assistant Vice President – US Loans Agency* *June 2017-May 2018*
- Manage a group of 5 analysts overseeing roughly 120 credit agreements for which Credit Suisse acts as Administrative Agent
  - Act as Project Manager for new process and project implementation (i.e.: Loan IQ and Debt domain integration)
  - Directly responsible for my reporting line's performance and KRI's, as well as the recording of key metrics for senior management review
  - Interview candidates for open roles and conduct performance reviews with entry level employees
- Senior Analyst – Global Loan Originations* *July 2016-June 2017*
- Partner with Corporate Lending, Emerging Markets, and our Capital Markets desk on new business
  - Coordinate with various internal teams (Credit Risk, Treasury, Financial Accounting, Product Control) to confirm proper booking of all loan originations and amendments in Loan IQ/ensure accuracy downstream
  - Communicate with legal counsel to provide operational commentary, as well as propose changes to draft credit agreements and other documentation
  - Cover all transactions under two senior bankers that specialize in the energy sector, healthcare, and investment grade credits
- Analyst – US Loans Agency* *April 2015-July 2016*
- Manage a portfolio totaling over USD 20 billion in syndicated and bilateral loans
  - Liaise between the borrower and the syndicate lender group, reviewing all trade activity, principal and interest payments, as well as LIBOR contract renewals
  - Author standard operating procedures for foreign and domestic job functions
  - Business analyst lead for regression testing and UAT for major software implementation (ex: Loan IQ v6 to v7 upgrade)
  - Mentor new hires and assist in onboarding new analysts

**Mark J. Maragni**  
MarkMaragni@Gmail.com  
609-235-6742

## EDUCATION

---

### The University of Scranton

*Bachelor of Science* | *Political Science*  
*Minor* | *History; Art History*

**Scranton, Pennsylvania**

2010-2014

## MISCELLANEOUS

---

### Proficiencies

Microsoft Office; Markit Products (ClearPar, Wall Street Office; Markit Loan Reconciliation; Debtdomain)  
IntraLinks; AFS; FIS Products (ACBS; IntelliMatch; SyndTrak); Finastra Products (Loan IQ; GPP; CLSA)

### Market Involvement

Loan Syndications & Trading Association (LSTA)

- Active Member since 2015
- Panelist: June 2020 Operations Conference | Operations Lessons Learned From Our Shared COVID Experience
  - Panelist along with Managing Directors, COOs, and other executive leadership in the industry from both buy-side and sell-side firms
  - Spoke virtually to a group of over 200 LSTA Members as the market adapted to a COVID remote-working environment
  - Shared lessons learned on topics ranging from recruiting/new hire onboarding, to asset class scalability in the wake of a global pandemic